William Bienvenue

Investment Finance & Business Development

MSc Finance (NUS) | BCom Finance (Concordia) | williambienvenue.com



williambienvenue@outlook.com | SG +65 9806 0417 | CA +1 514 915 9455 | linkedin.com/in/william-bienvenue-a286411a4

PROFILE

Finance graduate student pairing investment training with hands-on business development. Has researched and prospected banks, asset managers and institutional investors across APAC at the Milken Institute and now Arch Corporation ($3B+ AUM). Brings DCF and valuation training from NUS and Concordia, and builds tools that take manual work off the team.

> **>80%** **Faster sponsorship proposals at the Milken Institute.** Built a Python application that cut prep time from 7 minutes to 1 minute per document.

EXPERIENCE

Arch Corporation
Singapore

Business Development Intern
Oct 2026 to Present

- **Investor development.** Supports business development for a real estate investment manager with $3B+ AUM across public and private markets, serving pension plans, institutional investors and family offices.

Milken Institute
Singapore

Business & Program Development Intern
May 2026 to Oct 2026

- **Prospect analysis.** Delivered Excel prospect analyses on banks, asset managers and corporates across APAC and Australia for the Asia Summit, attended by 1,000+ senior executives.
- **Proposal automation.** Built a Python application that automated sponsorship proposals, cutting prep time from 7 minutes to 1 minute per document.
- **CRM and events.** Maintained partner records in Salesforce and supported BD-led roundtables.

Canada-ASEAN Business Council
Singapore

Trade & Communications Intern (Part-time)
Jan 2026 to May 2026

- **Due diligence.** Researched prospective member organizations across Southeast Asia.
- **Programs.** Coordinated webinars, roundtables, speaker briefs and bilateral trade communications.

Olympia Financial Group Inc.
Alberta, Canada

FX Operations Intern
May 2025 to Jul 2025

- **Client acquisition.** Outbound client acquisition for the currency exchange (CGP) and benefits (OBI) divisions.
- **Process redesign.** Designed and implemented a document scanning process that doubled output.

EDUCATION

National University of Singapore, NUS Business School
Singapore

Master of Science in Finance, Investment Finance specialisation
Expected Nov 2026

Concordia University, John Molson School of Business
Montreal, Canada

Bachelor of Commerce, Major in Finance, Minor in Economics

Golden Key International Honour Society, top 15% of program | Graduated with Distinction | Dean's Honour List

SKILLS

FINANCE	DCF modelling and valuation, M&A analysis and due diligence, portfolio management, financial econometrics, FX operations
DATA PLATFORMS	Bloomberg (BMC certified), PitchBook, Capital IQ, Refinitiv, FactSet
AUTOMATION	Python workflow automation, advanced Excel and pivot tables, Salesforce, Insightly, AI tools (Claude, ChatGPT, Gemini)
LANGUAGES	English (native), French (fluent)